

# Q4 Security Matters

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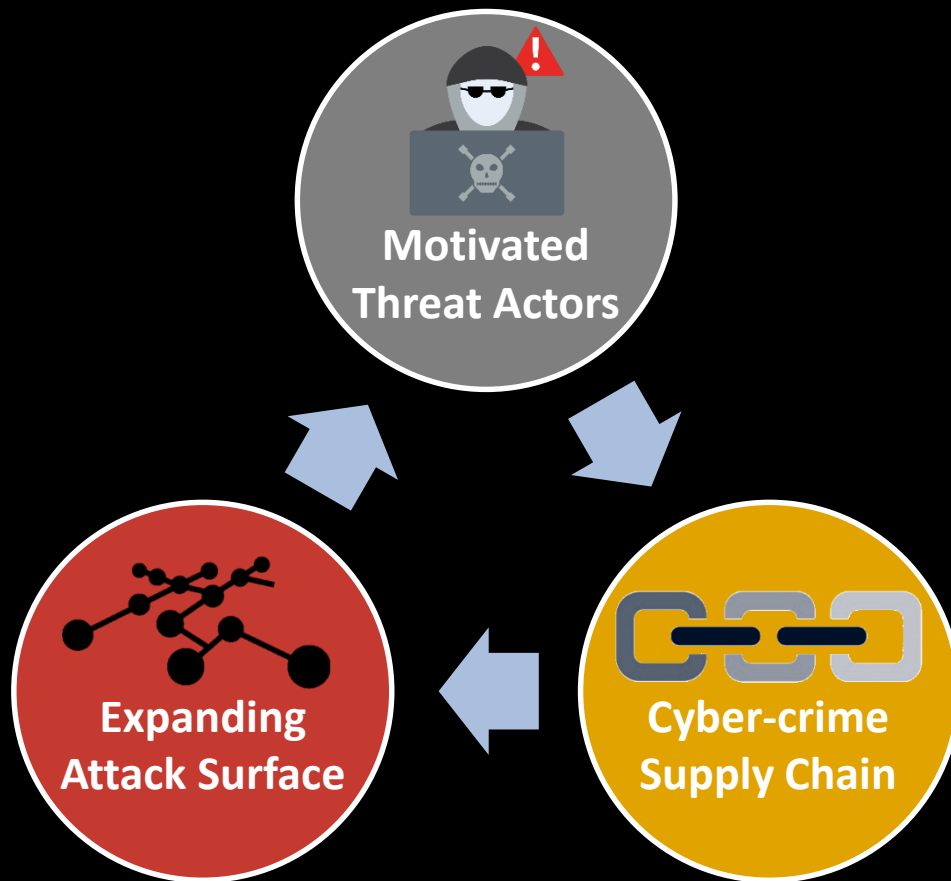
# About LogRhythm



- Founded 2003
- HQ Boulder, Co. EMEA / APJ
- 700+ employees WW
- Numerous patents granted, pending & awards
- Privately held, top-tier investors
- Adopted by many insurers

# Improving Insurers Cyber Detection & Response Capability

# Relentless Attacks are the Norm



# The LogRhythm Mission

*To improve the Information Security teams ability to detect and respond to Cyber Threats in whatever form they take by raising your security posture though a partnership approach that expands your team to include LogRhythm & our Partners ... reducing the risk of a damaging data breach*

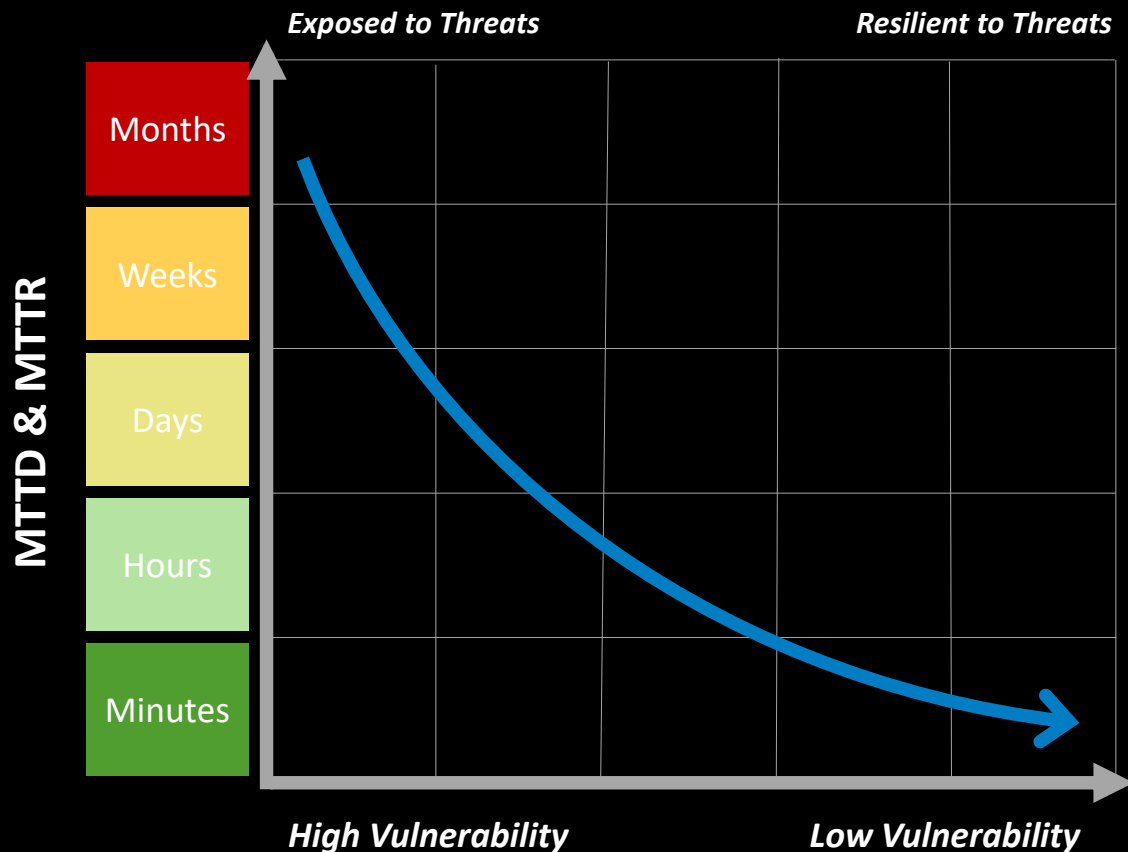
*We call this Threat Lifecycle Management*

# Conflict Scenario

“What is of the greatest importance in war is extraordinary speed”



# Speed in the Cyber Context



## MEAN TIME TO DETECT (MTTD)

The average time it takes to recognise a threat requiring further analysis and response efforts

## MEAN TIME TO RESPOND (MTTR)

The average time it takes to respond and ultimately resolve the incident

*Delivering positive change to your security posture*

# Streamlining Workflow Ensures Speed & Action

TIME TO DETECT

TIME TO RESPOND

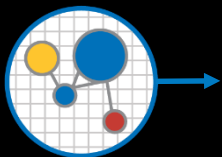


**Forensic Data  
Collection**

Security event  
data

Log & machine  
data

Forensic sensor  
data



**Discover**

Search analytics

Machine  
analytics



**Qualify**

Assess threat

Determine risk

Is full  
investigation  
necessary?



**Investigate**

Analyze threat

Determine  
nature and  
extent of incident



**Neutralize**

Implement  
counter-  
measures

Mitigate threat  
& associated risk



**Recover**

Clean up

Report

Review

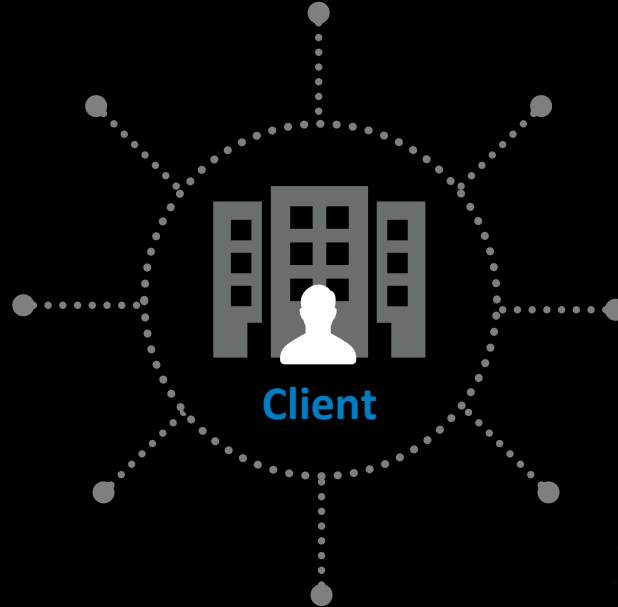
Adapt

Adversary Action	LR Countermeasure
Ransomware Attack	<ul style="list-style-type: none"> <li>▪ Detection of ransomware activity &amp; production of appropriate alert &amp; notifications to SOC</li> <li>▪ Analysis / forensics including C2 communication</li> <li>▪ Automated exclusion of infected devices via smart response and integration</li> </ul>
Malware Attack	<ul style="list-style-type: none"> <li>▪ Detection of malicious / suspicious endpoint process activity</li> <li>▪ Detection of lateral movement activity</li> <li>▪ Provide near real-time intelligence, alerting &amp; notifications (including C2) to SOC</li> </ul>
HVT & MVE Attack	<ul style="list-style-type: none"> <li>▪ Privileged User / Executive Monitoring and alarming on unusual activity</li> <li>▪ Anti Phishing (PIE) countermeasures for O365 users</li> <li>▪ Collection / Generation of data from MVE (including Cloud properties) with TTP rules enabled</li> <li>▪ Detection &amp; appropriate forensics, alerting &amp; notifications to SOC</li> </ul>
General Network Intrusion	<ul style="list-style-type: none"> <li>▪ True Application Identification for anomalous activity including TOR, unusual port and C2</li> <li>▪ Full packet capture and packet re construction</li> <li>▪ Unusual network connection activity on servers and SCADA environment</li> <li>▪ Provide forensics, alerting &amp; notifications to SOC</li> </ul>
Attacker Recon	<ul style="list-style-type: none"> <li>▪ Network IP Services e.g. DNS servers &amp; ability to detect activity such as zone transfer</li> <li>▪ Unauthorised port scanning detection &amp; activity e.g. telnet, ssh, (s)ftp(s)</li> <li>▪ Provide appropriate alerting &amp; notifications to SOC tooling</li> </ul>
Data Theft	<ul style="list-style-type: none"> <li>▪ Detection of data &amp; document exfiltration</li> <li>▪ Ingress/egress beaconization of fake &amp; real documents alerted in real-time</li> <li>▪ Provide forensic details e.g. file origination, destination, IP address, GPS etc</li> </ul>
Attacker Intention	<ul style="list-style-type: none"> <li>▪ Enabling SOC team hunting for adversary actions gleaned from DarkWeb</li> <li>▪ Standards based threat intelligence feeds including data enrichment &amp; contextualization</li> </ul>

Meaningful, High Quality Information Derived from LR Machine Data Intelligence (MDI) Fabric Layer

# Announcing LogRhythm Ecosystem for Cyber Insurers

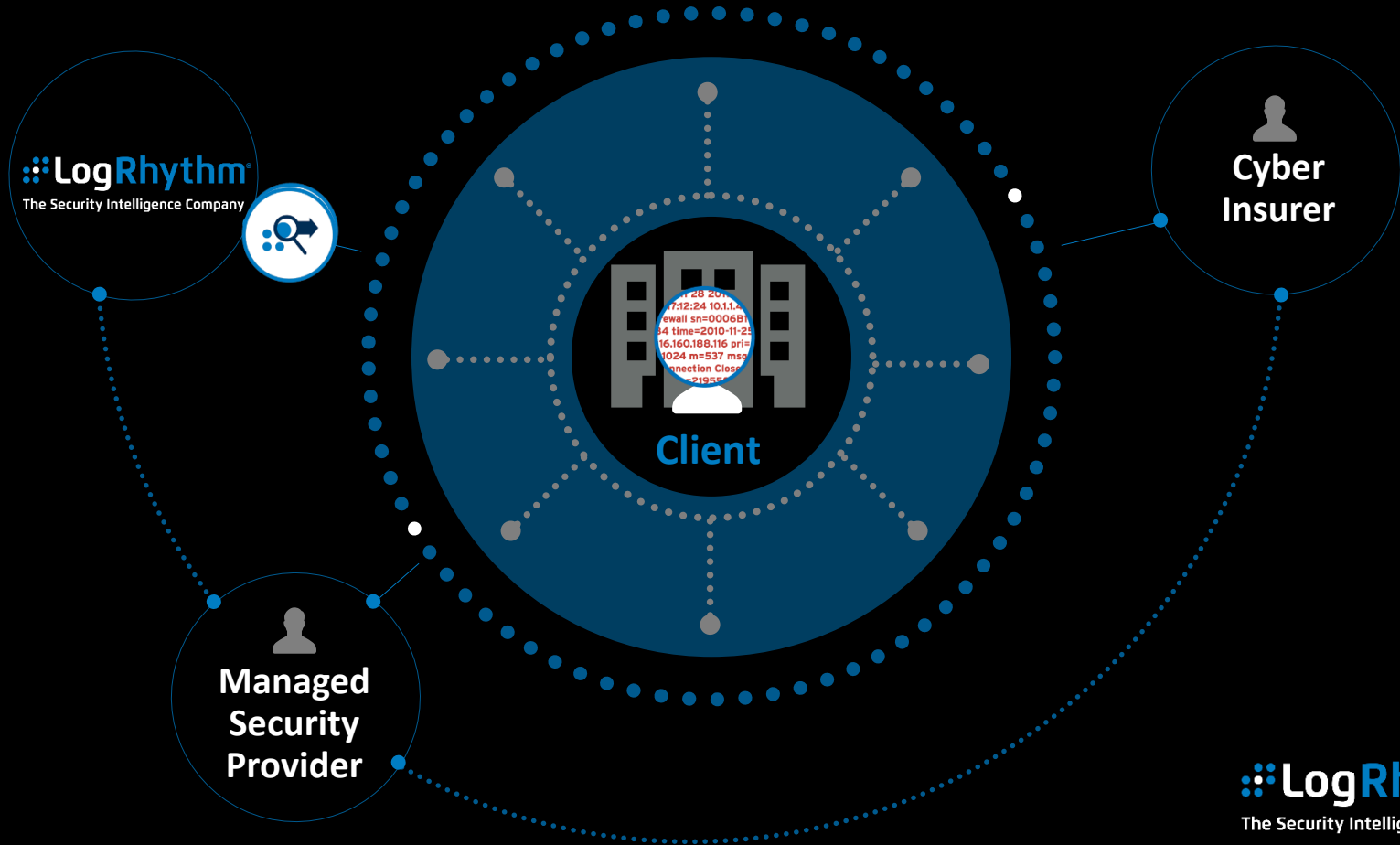
# Cyber Dangers We All Face



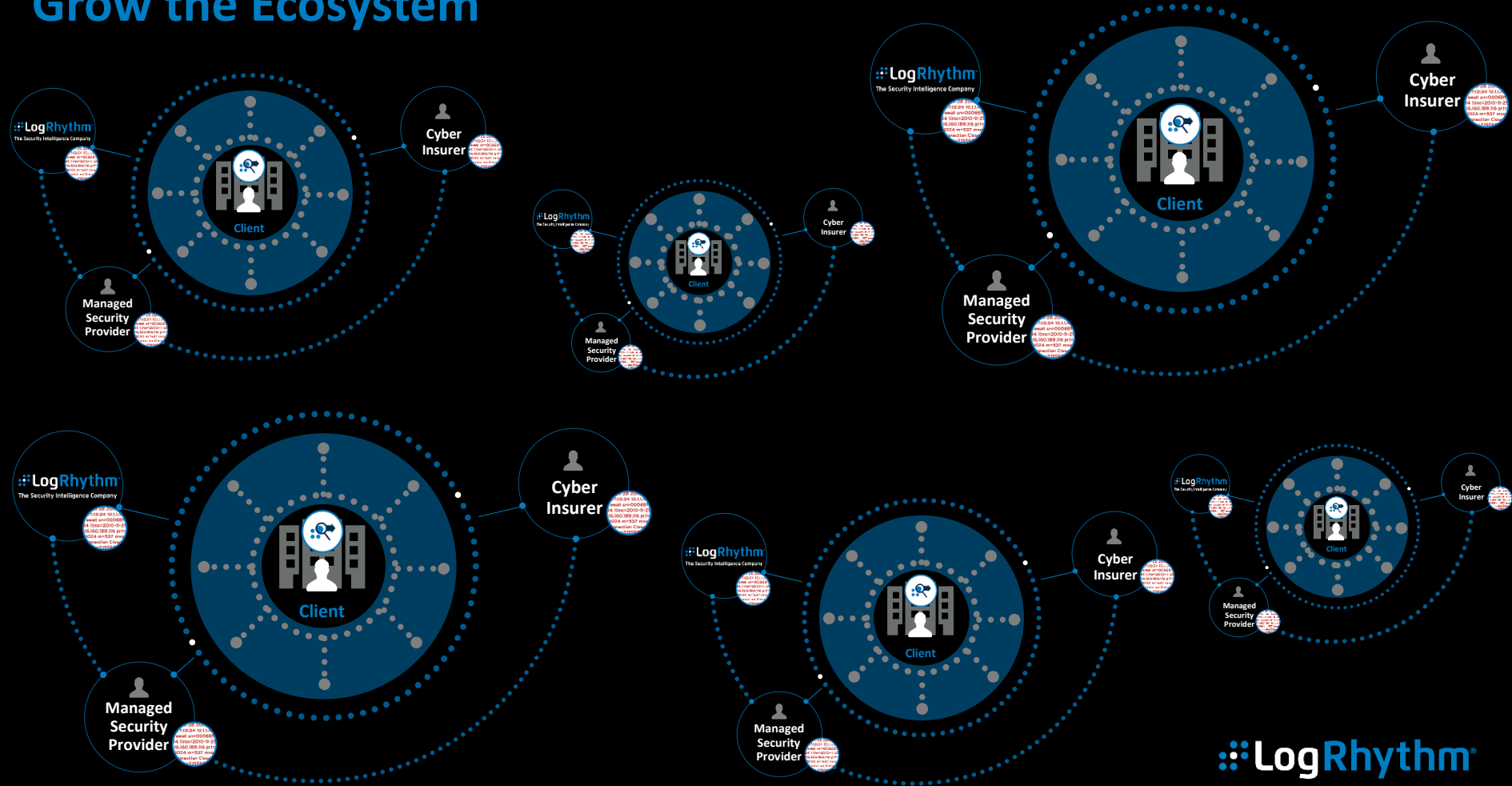
# Cyber Dangers We All Face



# Ecosystem for Cyber Insurers



# Grow the Ecosystem



# Advantages of the Ecosystem



**Focused, Proven Detection & Response with Augmented Capabilities**



**Accurate Near Real Time Telemetry for Underwriters**



**Platform Scalability & Flexibility**



**Innovation**



**Reciprocity, success for stakeholders, we're consulting with MSPs and Cyber Insurers now!**

